

**Particulars****About Your Organisation****Organisation Name**

Industrias Ales C.A.

**Corporate Website Address**<http://www.ales.com.ec>**Primary Activity or Product**

- Processor and/or Trader
- Manufacturer
- Wholesaler and/or Retailer

**Related Company(ies)**

Yes

Company	Primary Activity	RSPO Member
Alespalma S.A	Oil Palm Growers	No
Olepsa S.A	Oil Palm Growers	No
Oleocastillo S.A	Oil Palm Growers	No
Sopalin S.A	Oil Palm Growers	No

**Membership**

Membership Number	Membership Category	Membership Sector
2-0303-12-000-00	Ordinary	Palm Oil Processors and/or Traders

**Palm Oil Processors and Traders****Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Ingredient manufacturer

**1.2 Operation and Certification Progress**

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**1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?**

Yes

**1.3 Total volume of all palm oil products handled in the year (Tonnes)**

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**1.3.1 Total volume of Crude Palm Oil (CPO) handled in the year (Tonnes)**

42,074

**1.3.2 Total volume of Palm Kernel Oil (PKO) handled in the year (Tonnes)**

1,517

**1.3.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year (Tonnes)**

28,719

**1.3.4 Total volume of all palm oil and palm oil derived products handled in the year (Tonnes)**

72,310

**1.4 Volume handled in the year that is RSPO-certified (Tonnes):**

No	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions handled in the year that is RSPO-certified (Tonnes)
1.4.1	Book & Claim	-	-	-
1.4.2	Mass Balance	-	-	-
1.4.3	Segregated	-	-	-
1.4.4	Identity Preserved	-	-	-
1.4.5	Total volume of Oil Palm handled that is RSPO-certified:	-	-	-

What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe --%  
India --%  
China --%  
South East Asia --%  
North America --%

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What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --%  
India --%  
China --%  
South East Asia --%  
North America --%

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## Time-Bound Plan

**2.1 Date of first supply chain certification (planned or achieved)**

2018

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**2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains**

2020

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**2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.**

2015-2017- start implementing recommendation of initial audited report  
2018- auditing towards RSPO certification

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**2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products**

2023

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**2.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.**

2018- Start using RSPO in oil palm products  
2023- all palm products should contain 100% RSPO

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**2.6 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?**

-We expect to start an aggressive marketing campaign among our customers mentioning the benefits in consuming RSPO based products.  
All our products should be labeled containing RSPO.

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## GHG Emissions

**3.1 Are you currently assessing the GHG emissions from your operations?**

No

**Please explain why**

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**3.2 Do you publicly report the GHG emissions of your operations?**

No

**Please explain why**

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## Actions for Next Reporting Period

**4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain**

Work together with growers, mills and other processors towards implementing RSPO P&C

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**Reasons for Non-Disclosure of Information****5.1 If you have not disclosed any of the above information please indicate the reasons why**

As of end of 2014 there is no national interpretation of RSPO P&C.

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**Application of Principles & Criteria for all members sectors****6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

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**6.2 Where relevant, what prevents you from trading/processing only CSPO?**

There is no RSPO oil supply in the country.

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**Commitments to CSPO uptake**

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?**

No

**Please explain why:**

We are working at our own plantations and mills towards obtaining CSPO

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**7.1. Do you have plans to immediately cover the gap using Book & Claim?**

No

**Please explain why:**

Our market thus far does not require the use of CSPO.

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**Concession Map**

**Do you agree to share your concession maps with the RSPO?**

Yes

**Uploaded files:**

- [alespalmarspomapas2014.kmz](#)
  - [olepsamapasrsपो2014.kmz](#)
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## Consumer Goods Manufacturers

### Operational Profile

#### 1.1 Please state what your main activity(ies) is/are within manufacturing

- End-product manufacturer
- Ingredient manufacturer
- Food Goods
  - Margarine & Cooking Oil
- Home & Personal Care Goods
  - Laundry Detergents / Cleaning Products
  - Soap Tablet Finishing
- Manufacturing on behalf of other third party brands

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### Operations and Certification Progress

#### 2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

#### 2.2.1 Do you manufacture for:

Both Private Label and Own Brand

#### 2.2.2 Total volume of Refined Palm Oil or RBD Palm Oil used in the year:

42,074

#### 2.2.3 Total volume of Palm Kernel Oil used in the year:

1,517

#### 2.2.4 Total volume of other Palm Oil Derivatives and Fractions used in the year:

24,558

#### 2.2.5 Total volume of all palm oil products you used in the year:

72,310

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**2.3 Palm oil volume used in the year in your own brands that is sourced through RSPO-certified physical supply chains:****In Your Own Brand**

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim	-	-	-
2	Mass Balance	-	-	-
3	Segregated	-	-	-
4	Identity Preserved	-	-	-
5	Total volume of palm oil handled that is RSPO-certified	-	-	-

**In Your Private Label**

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim	-	-	-
2	Mass Balance	-	-	-
3	Segregated	-	-	-
4	Identity Preserved	-	-	-
5	Total volume of palm oil handled that is RSPO-certified	-	-	-

**2.4.1 Volume of Palm Kernel Expeller used/ handled:**

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**2.4.2 What type of products do you use CSPO for?**

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**2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:**

Europe --%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%

**2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:**

Europe --%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%

**Time-Bound Plan**

**3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand**

2019

**3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand**

2020

**3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products**

2022

**3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?**

y

**3.5 Does your company use palm oil in products in goods you manufacture on behalf of other companies?**

y

**When do you expect to actively promote the use of certified sustainable palm oil in other manufacturers' brands that you sell?**

2020

**3.6 Which countries that your organization operates in do the above commitments cover?****3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies**

We expect start using CSPO in our own brands in 2018  
 We expect to use 100% CSPO in own brands in 2022

**3.8 Date of first supply chain certification (planned or achieved)**

2022

**Trademark Related****4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

Yes

**Please state for which product range(s) you intend to apply the Trademark and when you plan to start**

Oils and fats

Year: 2018

**GHG Emissions****5.1 Are you currently assessing the GHG emissions from your operations?**

No

**Please explain why**

Is is not required . There is no local practice

**5.2 Do you publicly report the GHG emissions of your operations?**

No

**Please explain why**

No GHG emissions are assessed

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**Actions for Next Reporting Period****6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.**

No actions

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**Reasons for Non-Disclosure of Information****7.1 If you have not disclosed any of the above information, please indicate the reasons why**

Data Unknown

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**- Others:**

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**Application of Principles & Criteria for all members sectors****8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

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**8.2 What steps will/has your organization taken to support these policies?**

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**Commitments to CSPO uptake**

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions:  
Do you have plans to?

No

**Please explain why**

There is no CSPO supply in the country

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**9.1 Do you have plans to immediately cover the gap using Book & Claim?**

No

**Please explain why**

The local market does not demand CSPO

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**Concession Map**

Do you agree to share your concession maps with the RSPO?

Yes

**Uploaded files:**

- [ubicacin\\_ales\\_extractoras.kmz](#)
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**Retailers****Operational Profile****1.1 Please state what your main activities are within retailing**

- End-product manufacturer
- Food Goods
  - Margarine & Cooking Oil
- Home & Personal Care Goods
  - Laundry Detergents / Cleaning Products
  - Soap Tablet Finishing

**Operations and Certification Progress****2.1 Do you have a system for calculating how much palm oil and palm oil products you use?**

Yes

**2.2.1 Total volume of Crude Palm Oil handled in the year: (Tonnes)**

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**2.2.2 Total volume of Palm Kernel Oil handled in the year: (Tonnes)**

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**2.2.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year: (Tonnes)**

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**2.2.4 Total volume of all palm oil and palm oil derived products you handled in the year: (Tonnes)**

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**2.3 Palm Oil volume used in the year in your own brand products that is RSPO certified**

No	Description	Crude Palm Oil (Tonnes)	Palm Kernel Oil (Tonnes)	All other palm-based derivatives and fractions (Tonnes)
2.3.1	Book & Claim	-	-	-
2.3.2	Mass Balance	-	-	-
2.3.3	Segregated	-	-	-
2.3.4	Identity Preserved	-	-	-
2.3.5	Total volume of palm oil used that is RSPO-certified:	-	-	-

**2.4 Volume of all other palm-based derivatives and fractions covered by Book & Claim (Tonnes)**

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**2.5 Volume of Palm Kernel Expeller used/ handled? (Tonnes)**

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**Time-Bound Plan****3.1 Date expected to start (or year started) using RSPO-certified palm oil products - own brand**

2018

**3.2 Date expected to be (or already) using 100% RSPO certified palm oil products from any supply chain option - own brand**

2022

**3.3 Date expected to be using 100% RSPO certified oil palm from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products**

2022

**3.4 Does your company use palm oil in products you manufacture on behalf of other companies?**

Yes

**3.5 Do your (own brand) commitments cover your companies global use of palm oil?**

Yes

**3.6 Which countries that your organization operates in do the above own-brand commitments cover?**

- Ecuador

**3.7 What are your interim milestones towards achieving these RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies**

- Start using CSPO in 2018
- Use of 100% CSPO in 2022

**3.8 Does your company have a Time-Bound Plan for the use of palm oil in the products you sell on behalf of other companies?**

No

**Trademark Related****4.1 Do you use or plan to use the RSPO Trademark on your own brand products?**

Yes

Please state for which product range(s) you intend to apply the Trademark and when you plan to start

Oils and fats

**Year**

2020

**Actions for Next Reporting Period****5.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain**

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**Reasons for Non-Disclosure of Information**

6.1 If you have not disclosed any of the above information, please indicate the reasons why

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**Application of Principles & Criteria for all members sectors**

7.1 Do you have (a) policy/ies, that are in line with RSPO P&C such as:

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7.2 What steps will/has your organization taken to support these policies?

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**Commitments to CSPO uptake**

8 As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions:

No

Please explain why?

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**Concession Map**

Do you agree to share your concession maps with the RSPO?

No

Please explain why

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**GHG Emissions**

10.1 Are you currently assessing the GHG emissions from your operations?

No

Please explain why:

No local legislation

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10.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why:

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## Challenges

**1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

There is no national interpretation of RSPO P&C.  
There is no local resources to audit and certificate in RSPO.  
High costs in implementing RSPO P&C

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**2 How would you qualify RSPO standards as compared to other parallel standards?**

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**Cost Effective:**

Yes

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**Robust:**

Yes

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**Simpler to Comply to:**

No

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**3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

Promoting throughout supply-chain RSPO P&C and among customers and employees the global benefits

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**4 Other information on palm oil (sustainability reports, policies, other public information)**

At the moment our oil meets national standards in what is average ambient we have reports of production, extraction. extraction plants have environmental license.

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